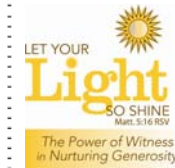


## THE 2008 STEWARDSHIP CONFERENCE

APRIL 11 – 12, 2008 KANSAS CITY, MISSOURI

### Asking for Major Gifts--Fearlessly



#### Workshop Description:

Asking for a major gift from a parishioner or donor is difficult for most people. This seminar will focus on ways to reduce the fear of asking donors to make significant gifts. The session will combine the best elements of “moves management” and “appreciative inquiry” in approaching and asking for gifts. If you are planning a capital campaign or looking for ways to fund ministries beyond the annual operating budget, this session will be of great benefit.

FACILITATOR'S BIO: [John M. Hoskins](#)